Greetings all! As you are aware, the Order Calling for the 2019 Agent’s Statistical Report, Interrogatories and Agreed Upon Procedures was filed by the Office of the Superintendent of Insurance (OSI) on March 13, 2020. As with the 2018 reports, you are required to respond to the OSI Interrogatories with your Statistical Report. In an effort to streamline the process, OSI has made available the option to complete the Interrogatories based on the answers that you provided in your 2018 Interrogatories, provided that there are no changes. According to the instructions provided at the top of the Interrogatories: “If 2018 Interrogatories were filed and no changes have occurred since the 2018 report, check the box below, complete the attestation on the last page, and submit. If changes have occurred since the 2018 report, provide responses only to those interrogatories related to the changes, complete the attestation on the last page, and submit.” This added option will hopefully shorten the time needed to complete these interrogatories.

In our continuing effort to keep you informed, we do want to mention that one of our agents brought to our attention the fact that the 2019 interrogatories are not identical to the 2018 interrogatories. These changes that he noticed are as follows:

**Page 2:**

From 2018 Interrogatories, Question No. 19 was deleted on the 2019 interrogatories.

19. (From 2018 Interrogatories) Date of closing and guaranty file number of oldest unissued policy:

**Page 4 (added):**

54. Does the company use zero pay with banking institution? Yes____ No____

**Page 5 (added):**

73. Is cash money receipted for escrow?    Yes____ No____
74. If the answer to 73 is yes, how is the cash money receipted?

Please be mindful of these additional questions when reviewing your 2019 Interrogatories for submission. If you discover any other changes, please let us know and we will make sure to inform the rest of the membership.

We hope that you are all doing well during this uncertain time. Please remember that the NMLTA is here for you and we will do our best to assist you!